

From SAGCOT to AGCOT: Accelerating Tanzania's Agriculture Vision



DEEPENING IMPACT & NATIONWIDE SCALE - UP AGCOT's Strategic Role in Envisaged Tanzania's **\$100B** Agriculture Economy









2010–2011 | The Beginning

- SAGCOT Launched under Kilimo Kwanza
- Unveiled at WEF 2011 by President Jakaya Mrisho Kikwete
- Investment Blueprint launched by PM Pinda

2011–2023 | Proven Model

- SAGCOT Centre leads stakeholder coordination
- By 2023: 65%+ of Tanzania's food production
- Model sparks national demand for expansion

2023–2025 | Scaling Up

- Mar 17, 2023: H.E. The President of Tanzania, Dr. Samia Suluhu Hassan, directs the nationwide rollout
- In April 2024, Hon. Hussein Bashe, Minister for Agriculture leads the 3rd National Consultation on SAGCOT Expansion, endorsing the creation of tailored 3 blueprints for - Mtwara, Central and Northern Corridors

Apr 28, 2025: AGCOT Launched + Cooperative Bank | Dodoma

- AGCOT = Tanzania's New Agricultural Era Cluster & Commodity Compacts
- Farmer-led, investment-driven
- National food security. Inclusive growth.



AGCOT 2025-2030 Strategy

- Deepen Impact: Scale up successful interventions in the SAGCOT corridor to further boost smallholder farmer incomes and agricultural productivity.
- Expand Reach: Replicate the proven SAGCOT model in new, strategically selected corridors - Mtwara, Central, and Northern, based on their potential to contribute significantly to national food security.



USD 6.34 Billion: SAGCOT Cumulative Investment 2010–2024

PUBLIC SECTOR	PRIVATE SECTOR
USD 5.02 Billion	USD 1.32 Billion
79.2% of total investments	20.8% of total investments
Major drivers: Infrastructure (energy, roads, electrification)	Key focus: Agribusinesses, processing, inputs, and value chains

Performance vs Target: *ISD 5.71 Billion*. *Performance vs Target: USD 6.34 Billion* (111% of target, 5years ahead)

President Samia Inaugurates Ruaha Bridge and Kidatu–Ifakara Road – Unlocking SAGCOT's Potential

On August 4, 2024, Her Excellency Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania, inaugurated the 133-meter Ruaha River Bridge and the 66.9-kilometre tarmac road from Kidatu to Ifakara, built at athe cost of TSh 157 billion. This transformative infrastructure is strategically located within the SAGCOT Corridor and is expected to boost agricultural productivity, trade, and rural connectivity significantly.





AGCOT's Strategic Role in Achieving Tanzania's \$100B Agriculture Economy

The Big Picture: Vision 2050

- Tanzania targets upper-middle- income status by 2050.
- AMP 2050 aims to boost AgGDP to \$100B, fuel exports, and end hunger.

AGCOT is the national vehicle that delivers this transformation.

What is AGCOT?

AGCOT (Agricultural Growth Corridors of Tanzania) is a corridor-based strategy that builds on the SAGCOT model to drive inclusive, climate- smart, market-led growth.

AGCOT Aligned with AMP 2050

- Phased Transformation Path:
- Expansion → Industrialisation → Structural Shift → Maturation
- Tailored regional models
- Delivery of 15 AMP Flagships

Targets

- AgGDP: \$100B
- Agri-Exports: \$20B
- Smallholder Income: Doubled
- Youth/Women: Central to growth
- Undernourishment: Cut to below 15%
- Rural Jobs: Millions created

5 Pillars of Transformation

- Productivity & Resilience
- Agri-Enterprise Ecosystem
- Empowered Smallholders
- Regional & Global Leadership
- Smart Policy & Innovation







AGCOT Centre: The Engine Room

- Leads corridor coordination
- Hosts investment-ready models, innovation, M&E
- Partners with govt, private sector, financiers

NO 2030 MILESTONES

- 1 10% annual AgGDP growth
- 2 25% smallholder income boost
- 3 \$3B agro-processing output
- 4 \$6B net agri-exports

Partnership Power

- AGCOT brings together:
- Gov't, Private Sector, Farmers,
- Youth/Women-led Agribusinesses,
- Development Partners & DFIs

Vision: AGCOT's vision revolves around revolutionizing Tanzania's food systems, envisioning a future where agro-industries embrace inclusivity and sustainability. AGCOT continues to aspire to create a dynamic agricultural ecosystem where smalland medium-scale farmers are empowered participants who are integral to the sector's success and resilience. By championing environmentally sustainable practices, AGCOT aims to pave the way for a thriving agricultural landscape that benefits both present and future generations.

Mission: At the core of AGCOT is a steadfast mission: To be the primary facilitator and catalyst, nurturing strategic partnerships to incubate inclusive, sustainable, and commercially viable agricultural value chains across agricultural corridors in Tanzania. This mission involves facilitating partnerships that actively contribute to agricultural value chains, emphasizing inclusivity, sustainability, and commercial viability.

Why Now?

- AMP 2050 is ready
- SAGCOT is proven
- The need is urgent: increased food security, youth unemployment, climate pressure
- AGCOT = Tanzania's National Platform for Agricultural Prosperity AGCOT scales SAGCOT's success across all regions turning policy into impact and ambition into action.



Raha Aloyce – Raha Vegetable Farm: SAGCOT's support gave me confidence, connections, and a clear path to scale up



Praxeda Melkior – Migeto Agribusiness: SAGCOT opened doors for us— through exposure, we've transformed our passion into a thriving agribusiness



SAGCOT Impact Highlights – Real Stories, Real Change

1. Isowelo AMCOS Village Potato Farmers

- First potato block farm producing up to 28 Mt per ha
- Accessing up to TSh 1.0 Billion per annum from commercial banks
- Exporting potatoes to Kenya, Comoros and Zanzibar

2. ASAS Milk Factory - Redefining - Dairy Industry

- Processing 400,000 lots per day
- Sourcing from about 14,000 smallholder Farmers
- First-ever powdered milk production in Tanzania

3. Tamu Tamu Tanzania – Pioneering Organic Fruit Farming

- A 100-acre organic apple and strawberry farm in Iringa. Leading Apple Revolution in EAC
- Demonstrates the viability of organic agribusiness in Tanzania's highlands.

4. GIBRI and Eat Fresh - Female-led agribusiness

- First youth lead exporter of vegetables and fruits in Sothern Highlands
- First large-scale youth-owned avocado oil processor in Tanzania
- Contributing to youth transformation
 through AGRIEDO and

5. Productivity Surge in Rice – Mbarali Transformation

- Yields increased from 2.1 to 10 tones per hectare through the System of Rice Intensification (SRI).
- Farmers are now targeting global best practice yields of 13 tones/ha.

6. Avocado Boom – Njombe Leads the Way

- Njombe was established as Tanzania's avocado capital.
- Export-quality production has created youth employment and new income streams.

7. Agroforestry & Climate Resilience – Greener Growth

- Tree spice agroforestry scaled in Morogoro, Tanga, and Zanzibar. Promotion of Climate-Smart Agriculture (CSA) in rice, maize, and horticulture enhances productivity while preserving the environment.
- 8. Raha Farm Transforming tomato and pepper productivity via seedling
- First youth lead large scale tomato and pepper seedling supplier to all the regions in Tanzania
- Tripling tomato productivity through the use of improved tomato and pepper varieties
- A proven example of youth transformation through the Building Better Tomorrow Initiative













For the full strategy and SAGCOT success stories, visit www.agcot.co.tz

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